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Harrington



Mrs. Meredith Osburn

Wabash Valley Goodwill Tennis Family Dictionary Fund 2020 Donor

Mr. William Tennis

Wabash Valley Goodwill 2702 South 3rd Street P.O. Box 2720 Terre Haute, Indiana 47802

Phone: 812-235-1827 Fax: 812-235-1397

E-mail: office@wvgoodwill.org



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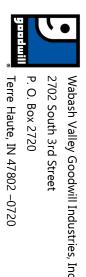
Tray Helman

William Tenni

We cannot express our gratitude enough to the hard-working members of the board, our employees, and volunteers. Without their efforts and the combined support of our customers and donors, Wabash Valley Goodwill's mission would not have been possible for ninety-three years.

Help ensure our future of providing employment by leaving a gift to the Wabash Valley Goodwill Industries Endowment.
Your gifts and bequests grants wishes.
Consider a lasting gift to the Goodwill Endowment Fund c/o Wabash Valley Community Foundation

c/o Wabash Valley Community Foundation
200 South 8th Street
Terre Haute, IN 47807





ANNUAL REPORT













Serving the Wabash Valley since 1927



Senior Leadership Team

(left to right)

Lisa Walker, HR/Safety/Workforce Development Director
Cathy Crispin, Executive Assistant
Ashley Stanisz, Retail Operations Director
Dan Davis, Operations Director
Meredith Osburn, Chief Operating Officer
Bill Tennis, President/CEO

Wabash Valley Goodwill Retail Stores and

Donation Center Sites: Revenue from store sales fund mission programs and employ people. While customer count went down in 2020 due to COVID-19, overall transaction value increased by 19.8%.

Retail Store Locations	2020 Customer Counts
Brazil, IN	25,349
Charleston, IL	25,970
Greencastle, IN	34,172
Linton, IN	22,441
Mattoon, IL	26.526
Paris, IL	15,797
ShopGoodwill	18,385
Sullivan, IN	23,092
Wabash Ave Store, Terre Haute, IN	33,006
Main Store, Terre Haute, IN	91,807
600 S. 3rd Street, Terre Haute, IN	33,135
TOTAL	349,680

2020 Financial Information

Unrestricted Revenues, Gains and Other Support

Store Sales

\$4,713,281
\$15,202
\$2,840,833
\$661,200
-\$2,356
\$270,817
\$9,343
\$490,497
\$5,979
<u>\$9,004,796</u>
\$7,380,010
\$7,380,010 \$547,042 \$60,390



Audited by Kemper CPA Group LLP

Over 18,000 customers purchased merchandise from our online auction site: shopgoodwill.com/terrehaute

Our ShopGoodwill.com store had a 69.07% revenue increase in 2020.

Accredited Member Goodwill Industries International

2020 WABASH VALLEY



\$4 713 281

Putting People to Work

178 employees as of 12/31/2020

\$ **3,312,460** of wages and related expenses paid in 2020



Community Impact

Provided 1,871 vouchers for individuals within the Wabash Valley, totaling \$ 44,057 worth of free merchandise to those in need.



Hosted **53** community corrections participants, serving a total of **4,347** hours

Hosted **45** community volunteers, serving a total of **169** hours



Free Bike Program

4 people received bicycles through our free program

Numbers down due to COVID-19



Donation Impact

4,229,562 pounds of clothing and other household items were donated by **105,739** donors

Wabash Valley Goodwill Industries mission is to help improve the quality of life for people with disabilities and other workplace disadvantages through employment and other opportunities for personal growth.



GOODWILL IMPACT



Retail Network

331,295 customers patronized our retail stores

18,385 customers purchased items from our online auction site shopgoodwill.com/terrehaute



Loaned free medical equipment to **336** community members, total usage of **46,847** days



12 people used our selfdirected career center

80 individuals used our free computer lab



31,222 pounds of televisions were responsibly recycled with our licensed partners



40,764 pounds of computers and other electronics were recycled through our partnership with Dell Reconnect



