



goodwill
 Wabash Valley Goodwill Industries, Inc.
 2702 South 3rd Street
 P. O. Box 2720
 Terre Haute, IN 47802-0720

2021

ENDOWMENT FUND DONORS

Mr. Donald Garvin	Mrs. Helen Sapp
Mr. & Mrs. Mervin & Catherine Hendricks	Mr. William Tennis
Mrs. Carol Myers	Mrs. Sally Whitehurst
Mrs. Meredith Osburn	Mr. Joshua Zuerner

GENERAL FUND DONORS

B & S Plumbing	Mr. Terry Hogan
Gregory Gibson Charitable Foundation	Mrs. Dorothy Jerse
Mr. Bill Aubin	Mr. John Lukens
Mrs. Carol Cox	Mrs. Carol Myers
Mr. David Friedrich	Mrs. Meredith Osburn
Mr. Donald Garvin	Mr. Barry Powell
Mr. & Mrs. Max & Jacqueline Gibson	Mrs. Helen Sapp
Mrs. Katherine Hannum	Mr. Gary Schomer
Mr. Troy Helman	Mr. William Tennis
Mrs. René Hankins	Mrs. Sally Whitehurst

**WABASH VALLEY GOODWILL
 / TENNIS FAMILY
 DICITIONARY FUND**

Mr. William Tennis

Wabash Valley Goodwill
 2702 South 3rd Street
 P.O. Box 2720
 Terre Haute, Indiana
 47802

Phone: 812-235-1827
 Fax: 812-235-1397
 E-mail: office@wvgoodwill.org

THANK YOU!

2021 BOARD OF DIRECTORS

Santhana Naidu—Board Chair	Mary Halsted
René Hankins—Vice Chair	Dr. Jan Harmening
Gary Schomer—Secretary	John Lukens
David Friedrich—Treasurer	Carol Myers
Meredith Osburn-President/CEO	Stacia Phillips
Bill Aubin	Dr. William Shriner
Kristin Craig	Josh Zuerner



**Santhana Naidu,
 Board Chair**



**Meredith Osburn,
 President & CEO**

We cannot express our gratitude enough to the hard-working board members, our employees, and volunteers. Without their efforts and the combined support of our donors and customers, Wabash Valley Goodwill's mission would not have been possible for ninety-four years.

Help ensure our future of providing employment by leaving a gift to the Wabash Valley Goodwill Industries Endowment. Your gifts and bequests change lives.

Wabash Valley Goodwill Endowment Fund
 c/o Wabash Valley Community Foundation
 200 South 8th Street
 Terre Haute, IN 47807

2021 ANNUAL REPORT



SERVING THE WABASH VALLEY SINCE 1927



Executive Team

(left to right)

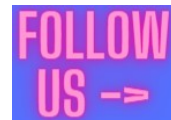
Ashley Stanisz, Retail Operations Director

Dan Davis, Operations & Safety Director

Meredith Osburn, President & CEO

Darin May, Mission & Workforce Development Director

Lisa Walker, Human Resources Director



RETAIL STORES

CUSTOMER COUNTS

Brazil, IN	28,827
Charleston, IL	35,079
Greencastle, IN	42,930
Linton, IN	29,971
Mattoon, IL	36,181
Paris, IL	9,728
	*Closed 7/2021
ShopGoodwill	21,489
Sullivan, IN	25,627
Wabash Ave Store, Terre Haute, IN	34,579
Main Store, Terre Haute, IN	107,760
600 S. 3rd Street, Terre Haute, IN	44,127

TOTAL: 416,298

2021 FINANCIAL INFORMATION

Unrestricted Revenues, Gains and Other Support

Store Sales	\$6,289,161
Public Support - Direct Contributions	\$15,157
Contributions - Donated Goods	\$4,341,597
Grant Revenue	\$200
Change in Beneficial interest in Assets held at Community Foundation	\$20,929
Salvage and Recycling	\$460,575
Contract Work	\$8,816
Investment Return	\$393,816
Interest Income	\$3,753
Gain (Loss) on Disposal of Assets	\$18,422

Total Unrestricted Revenues, Gains and Other Support

\$11,552,426

Expenses

Program Services	\$9,031,994
Management and General	\$666,800
Payments to the National Organization	\$57,294

Total Expenses

\$9,756,088

Audited by Kemper CPA Group LLP



Over 21,000 customers purchased merchandise from our online auction site: shopgoodwill.com/terrehaute.

Our ShopGoodwill.com store had a 62.5% revenue increase in 2021.

Accredited Member Goodwill Industries International

DONATION IMPACT 2021

Wabash Valley Goodwill Industries mission is to help improve the quality of life for people with disabilities and work place disadvantages through employment and personal growth.



PUTTING PEOPLE TO WORK

168 employees as of 12/31/2021 with \$ 3,858,469 of wages and related expenses paid.



PERSONS SERVED

Wabash Valley Goodwill served:

- 37 community service participants.
- 4 persons served through our newly established GOES program.



DONOR SUPPORT

- 92,057 people donated gently-used items.
- 3,682,318 pounds of material was repurposed and kept out of landfills.
- These items were sold throughout our retail network to provide job opportunities.



FREE MEDICAL EQUIPMENT

Wabash Valley Goodwill loaned free medical equipment to 563 individuals, with a total of over 75,570 loan days.

TELEVISIONS

14,613 pounds of televisions were responsibly recycled.



MERCHANDISE VOUCHERS

\$ 51,593 worth of merchandise and household vouchers were distributed to over 2,000 people in need.



BIKES

12 bicycles were provided to those that have employment and needed transportation.

eWASTE

42,311 pounds of computers and computer peripherals were recycled through the Dell Reconnect program.



Serving the Wabash Valley for 94 years

