

Goodwill Industries Endowment Fund

2014 Donors

Mr. and Mrs. Vern Fellows	Mrs. Jane Santucci-Bryant
Mrs. Mary Halsted	Ms. Helen Sapp
Mrs. Mary Kate Miller	Mr. and Mrs. Gary Schomer
Mrs. Lisa Pepperworth	Dr. and Mrs. William Shriner
Mr. and Mrs. Barry Powell	Mr. William Tennis
Mr. and Mrs. Steve Prevo	Mrs. Sally Whitehurst

Goodwill Industries General Fund

2014 Donors

Mr. Bill Aubin	Mrs. Mary Halsted
Benson Trust Fund	Dr. Jan Harmening
Mr. and Mrs. Steve Blair	Mr. and Mrs. Leon Harrington
Bon-Ton Stores Inc.	Mr. and Mrs. Troy Helman
Mr. Richard Brokaw Jr.	Mrs. Catherine Hendricks
Christian Women's Group	Ms. Nancy Bluebaugh Hunt
Mrs. Lori Danielson	Mr. and Mrs. Wayne Hutson
Mr. D. W. Dodson	Mrs. Dorothy Jerse
Ms. Jo Einsteadig	Mr. and Mrs. John Lukens
Mr. and Mrs. Vern Fellows	Mr. Thomas C. Newlin
Mr. and Mrs. David Friedrich	Mr. William Tennis
Mr. and Mrs. Don Garvin	Ms. Mary Ann Thewlis
Mr. and Mrs. Greg Gibson	Saint Charles Methodist Women
Dr. Karen Goeller	Vigo County School Corporation
Mr. and Mrs. David Grimes	W. V. Community Foundation

Goodwill Industries Tennis Family Dictionary Fund - 2014 Donors

Mr. William Tennis




Wabash Valley Goodwill Industries, Inc.

2702 South 3rd Street
P.O. Box 2720
Terre Haute, Indiana

Phone: 812-235-1827
Fax: 812-235-1397

E-mail: office@wvgoodwill.org
Web: www.wvgoodwill.org

Wabash Valley Goodwill Industries, Inc.
2702 South 3rd Street
P. O. Box 2720
Terre Haute, IN 47802-0720



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2702 South 3rd Street
Terre Haute, IN 47802
812-235-1827

2014 ANNUAL REPORT

Store/Donation Locations

219 West National Ave. Brazil, IN 47834 812-448-1215	111 West Walnut Robinson, IL 62454 618-546-1145
562 W. Lincoln Ave. Charleston, IL 61920 217-512-2178	800 W. Wolfe St. Sullivan, IN 47882 812-268-5820
1021 Indianapolis Rd. Greencastle, IN 46135 765-653-6587	2702 South 3rd Street Terre Haute, IN 47802 812-235-8511
228 Broadway Ave. E. Mattoon, IL 61938 217-295-1057	600 South 3rd Street Terre Haute, IN 47807 812-917-2676
124 South Main Street Paris, IL 61944 217-465-2525	2645 Wabash Ave Terre Haute, IN 47803 812-917-4107

Goodwill's Mission:

Wabash Valley Goodwill Industries' mission is to help improve the quality of life and the employment opportunities for people in the communities we serve.



2014 / 2015 Board of Directors

Barry Powell - President	Rene Hankins
Troy Helman - Vice-President	Jan Harmening
Gary Schomer - Secretary	Wayne Hutson
Don Garvin - Treasurer	John Lukens
Bill Tennis - Executive Director	Santhana Naidu
Bill Aubin	Lisa Pepperworth
Tom Dever	Jane Santucci
Vern Fellows	William Shriner
David Friedrich	Jeremiah Turner
Karen Goeller	Sally Whitehurst
David Grimes	Eric Wojak
Mary Halsted	Josh Zuerner

2014 Program Highlights

- 288 Goodwill Employees
- 299,020 Hours Worked
- \$3,098,958 Payroll, Taxes, Benefits
- Over 429,024 Goodwill Customers
- Over 4,636,887 Lbs. Of Clothing and Household Items Donated and Processed by Goodwill Workers
- 3,434,622 Lbs. of Material Recycled at our Drop-off Facility
- 240,515 Lbs. of E-Scrap Recycled
- 115,922 Donors Supported our Work Program.
- \$31,125 Dollars of Merchandise Vouchers Distributed to Individuals in need.
- Medical Equipment Loaner Program Served 299 individuals with 68,705 loan days.
- Free Public Computer Labs Used By 1,433 People
- Work Experience Program Served 17 Special Needs High School Participants
- 78 Community Corrections Offenders

2014 Financial Summary

Revenue and Public Support

Retail, Salvage and Recycling	\$4,786,318
Contract Service Fees	20,303
Investment and Interest Income	78,170
Individual Gifts	23,886
Gain on Sale of Property	74,626

Total Revenue **\$4,983,303**

Expenses

Wages, Payroll Taxes, and Benefits	\$3,098,958
Rent, Utilities, Insurance & Maintenance	723,947
Depreciation	211,294
Supplies and Postage	431,911
Marketing and Advertising	64,242
Professional Fees	51,755
Transportation	70,203
Local and National Dues	55,417
Other Expenses	26,291

Total Expenses **\$4,734,018**

To Reinvest in Mission and Capacity Building **\$249,285**



Donate stuff. Create Jobs.

Dear Friends of Goodwill,

Our Goodwill has been fortunate to have earned the public's trust. Without it, our achievements would not be possible. Here are some highlights of 2014:

- We served more people, and paid more in wages and taxes than at anytime in our 87 year history.
- We opened a new store in Charleston, Illinois. We now operate 10 stores in the two state area.
- We built a new warehouse facility on property we own on South 13th Street in Terre Haute.
- We secured sites for our new donation collection boxes to help secure work for our donated goods program.
- We served more than 429,000 customers, a 5% increase over 2013.
- We had a 51% increase in people utilizing our medical equipment loaner program.
- We experienced a 52% increase in people using our free computer labs.
- We handled over 8.312 million pounds of clothing, household items and recyclables during the year.

As a friend of Goodwill, we want you to know we take our responsibility seriously to serve as good stewards of Goodwill assets. With your continued help, we'll continue to serve residents of the Wabash Valley. Your donation does make a local impact.....

“ Our Business Works, So People Can”

Barry Powell *William Tennis*

Board President

Executive Director

2014 Senior Leadership Team

- Bill Tennis - Executive Director
- Rachel Sutopo - Workforce Development Director
- Meredith Osburn - Retail Operations Director
- Cathy Crispin - Executive Assistant

Accredited Member Goodwill Industries International

Wabash Valley Goodwill Industries, Inc. Serving the Wabash Valley since 1927



Barry Powell



Bill Tennis



Goodwill Retail Sites: Revenues from store sales fund Goodwill work programs.

Location	Customers
Brazil, IN	31,948
Charleston	24,505
eBooks	12,053
Greencastle, IN	45,531
Mattoon, IL	29,911
Paris, IL	27,830
Robinson, IL	13,954
Shopgoodwill	12,059
Sullivan, IN	33,332
Terre Haute, IN (3 locations)	197,901



You are a main ingredient in our community's recipe for success. Help ensure our future by leaving a gift to the Wabash Valley Goodwill Industries Endowment. Your gifts and bequests grant wishes.

Consider a lasting gift to the Goodwill Endowment Fund
c/o Wabash Valley Community Foundation
2901 Ohio Blvd, Suite 153
Terre Haute, IN 47803