Goodwill Industries Endowment Fund
2016 Donors

Mr. and Mrs. Vern Fellows
Mr. and Mrs. David Friedrich
Dr. Karen Goeller
Ms. Mary Halsted
Dr. Janet Harmening
Mr. and Mrs. Troy Helman
Mrs. Catherine Hendricks
Mr. and Mrs. Max Gibson
Mr. and Mrs. Barry Powell
Mr. Stephen Prevo
Ms. Helen Sapp
Dr. William Shriner
Mr. William Tennis
Mrs. Sally Whitehurst

Goodwill Industries General Fund
2016 Donors

Mr. Bill Aubin
Christian Women's Group
Mr. Marlin Crouse
Ms. Jo Einstanding
Mr. Greg Gibson
Mr. Wayne Hutson
Mr. John Lukens
Mrs. Mary Kate Miller
Saint Charles Methodist Women
Ms. Helen Sapp
Mr. and Mrs. Gary Schomer
Mr. William Tennis
Mrs. Sally Whitehurst

Goodwill Industries Tennis Family Dictionary Fund - 2016 Donors

Wabash Valley Goodwill
Mr. William Tennis

Goodwill

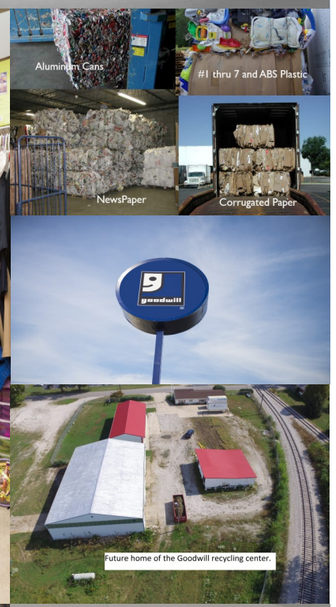
Wabash Valley Goodwill Industries, Inc.

2702 South 3rd Street
P.O. Box 2720
Terre Haute, Indiana

Phone: 812-235-1827
Fax: 812-235-1397
E-mail: office@wvgoodwill.org
Web: www.wvgoodwill.org

Wabash Valley Goodwill Industries, Inc. 1927– 2016

89 years of service to the Wabash Valley.



THE STUFF YOU DONATE TO GOODWILL® SPELLS JOBS FOR PEOPLE RIGHT HERE IN YOUR COMMUNITY.

DONATE STUFF. CREATE JOBS.

Wabash Valley Goodwill Industries, Inc.
2702 South 3rd Street
P. O. Box 2720
Terre Haute, IN 47802 –0720

Wabash Valley Goodwill Industries, Inc.
2702 South 3rd Street
Terre Haute, IN 47802
812-235-1827

2016 ANNUAL REPORT

Store/Donation Locations

219 West National Ave.
Brazil, IN 47834
812-448-1215

562 W. Lincoln Ave.
Charleston, IL 61920
217-512-2178

1021 Indianapolis Rd.
Greencastle, IN 46135
765-653-6587

228 Broadway Ave. E.
Mattoon, IL 61938
217-295-1057

124 South Main Street
Paris, IL 61944
217-465-2525

111 West Walnut
Robinson, IL 62454
618-546-1145

800 W. Wolfe St.
Sullivan, IN 47882
812-268-5820

2702 South 3rd Street
Terre Haute, IN 47802
812-235-8511

600 South 3rd Street
Terre Haute, IN 47807
812-917-2676

2645 Wabash Ave
Terre Haute, IN 47803
812-917-4107

Goodwill's Mission:

Wabash Valley Goodwill Industries' mission is to help improve the quality of life and the employment opportunities for people in the communities we serve.

Goodwill

2016 / 2017 Board of Directors

Troy Helman - Chairman
Lisa Pepperworth - Vice Chair
Gary Schomer - Secretary
Santhana Naidu - Treasurer
Bill Tennis - President/CEO
Bill Aubin
Tom Dever
Vern Fellows
David Friedrich
Don Garvin
Karen Goeller
David Grimes
Mary Halsted
Rene Hankins
Jan Harmening
Wayne Hutson
John Lukens
Barry Powell
Jane Santucci
William Shriner
Jeremiah Turner
Sally Whitehurst
Josh Zuerner

2016 Program Highlights

- 344 Total Goodwill Employees for Year
- 181 Employees on December 31, 2016
- 259,343 Hours Worked
- $3,264,279 Payroll, Taxes, Benefits
- Over 445,401 Goodwill Customers
- Over 4,994,826 Lbs. Of Clothing and House-hold Items Donated and Processed by Goodwill Workers
- 2,877,982 Lbs. of Material Recycled at our Drop-off Facility
- 122,082 Lbs. of E-Scrap Recycled
- 124,871 Donors Supported our Work Program.
- $37,925 Dollars of Merchandise Vouchers Distributed to Individuals in need.
- Medical Equipment Loaner Program Served 264 individuals with 36,368 loan days.
- Free Public Computer Labs Used By 465 People
- Work Experience Program Served 10 Special Needs High School Participants
- 119 Community Corrections Offenders
- 41 Veterans Served
- 22 Federal Prisoners Served in Their Re-entry Program

2016 Financial Summary

Revenue and Public Support

Retail, Salvage and Recycling	$4,931,364
Contract Service Fees	23,149
Investment and Interest Income	125,499
Individual Gifts	19,754
Total Revenue	**$5,099,766**

Expenses

Wages, Payroll Taxes, and Benefits	$3,264,279
Rent, Utilities, Insurance & Maintenance	730,779
Depreciation	187,719
Supplies and Postage	423,511
Marketing and Advertising	57,069
Professional Fees	21,607
Transportation	59,444
Local and National Dues	56,281
Other Expenses	37,520
Total Expenses	**$4,838,209**
To Reinvest in Mission and Capacity Building	**$261,557**

Goodwill
BELIEVE IN THE POWER OF WORK

"Friends of Goodwill, be dissatisfied with your work until every person in your community has an opportunity to develop to their fullest usefulness and enjoy a maximum of abundant living."
Rev. Edgar J. Helms, 1941

Dear Friends of Goodwill,

Your continued support helped make 2016 another memorable year at Goodwill. Throughout this report you will find information regarding our activities during the year. We believe in the "Power of Work" and the meaningful impact work has on people with employment barriers. Here are some of our 2016 highlights:

- We paid more in wages and taxes than at anytime in our 89 year history.
- We purchased property to relocate our recycling center. The new location will increase our efficiencies and is better situated to serve the public.
- We expanded our Medical Equipment Loaner Program to 9 additional sites. Our loan days increased by 16,806 or almost 88%.
- We served more than 445,401 customers during the year.
- We continued to serve as a site for offenders doing their court ordered community service. 119 people took advantage of this opportunity.
- We earned a 3 year accreditation from Goodwill Industries International.
- We diverted millions of pounds of unwanted or unneeded goods that otherwise would end up in a landfill.

Troy Helman

Bill Tennis

Our board of directors, shoppers, donors, volunteers, and our awesome team members made the work of Goodwill possible for another year. We thank you for supporting our work.

Troy Helman — Chairman

William Tennis — President/CEO

2016 Senior Leadership Team

Bill Tennis - President/CEO
Rachel Sutopo - Workforce / HR Director
Meredith Osburn - Retail Operations Director
Cathy Crispin - Executive Assistant

Accredited Member Goodwill Industries International

Wabash Valley Goodwill Industries, Inc.

Serving the Wabash Valley since 1927

POWERED BY GOODWILL

Let's Go to Work

Goodwill Retail Sites: Revenues from store sales fund Goodwill work programs.

Location	Customers
Brazil, IN	33,928
Charleston	44,291
eBooks	7,501
Greencastle, IN	46,545
Mattoon, Il	32,150
Paris, IL	26,767
Robinson, IL	12,389
ShopGoodwill	6,740
Sullivan, IN	33,679
Terre Haute, IN (3 locations)	201,411

shopgoodwill.com

You are a main ingredient in our community's recipe for success. Help ensure our future by leaving a gift to the Wabash Valley Goodwill Industries Endowment. Your gifts and bequests grant wishes.

Consider a lasting gift to the Goodwill Endowment Fund
c/o Wabash Valley Community Foundation
200 South 8th Street
Terre Haute, IN 47807