

**Goodwill Industries Endowment Fund
2017 Donors**

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Mr. and Mrs. Troy Helman	Mrs. Sally Whitehurst

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Dr. Karen Goeller	Mrs. Sally Whitehurst
Ms. Mary Halsted	

**Goodwill Industries Tennis Family
Dictionary Fund
2017 Donors**

Wabash Valley Goodwill Industries, Inc.
Mr. William Tennis




**Wabash Valley Goodwill
Industries, Inc.**

2702 South 3rd Street
P.O. Box 2720
Terre Haute, Indiana

Phone: 812-235-1827
Fax: 812-235-1397
E-mail: office@wvgoodwill.org
Web: www.wvgoodwill.org




Wabash Valley Goodwill Industries, Inc.
2702 South 3rd Street
P. O. Box 2720
Terre Haute, IN 47802-0720



2017 ANNUAL REPORT

Store/Donation Locations

219 West National Ave. Brazil, IN 47834 812-448-1215	111 West Walnut Robinson, IL 62454 618-546-1145
562 W. Lincoln Ave. Charleston, IL 61920 217-512-2178	800 W. Wolfe St. Sullivan, IN 47882 812-268-5820
1021 Indianapolis Rd. Greencastle, IN 46135 765-653-6587	2702 South 3rd Street Terre Haute, IN 47802 812-235-8511
228 Broadway Ave. E. Mattoon, IL 61938 217-295-1057	600 South 3rd Street Terre Haute, IN 47807 812-917-2676
124 South Main Street Paris, IL 61944 217-465-2525	2645 Wabash Ave Terre Haute, IN 47803 812-917-4107

Goodwill's Mission:

Wabash Valley Goodwill Industries' mission is to help improve the quality of life and the employment opportunities for people in the communities we serve.



2017 / 2018 Board of Directors

Troy Helman - Chairman	David Grimes
Lisa Pepperworth - Vice Chair	Mary Halsted
Gary Schomer - Secretary	Rene Hankins
Santhana Naidu - Treasurer	Jan Harmening
Bill Tennis - President/CEO	Wayne Hutson
Bill Aubin	John Lukens
Tom Dever	Barry Powell
Vern Fellows	Jane Santucci
David Friedrich	William Shriner
Don Garvin	Sally Whitehurst
Karen Goeller	Josh Zuerner

2017 Program Highlights

- 416 Total Goodwill Employees For Year
- 189 Employees On December 31, 2017
- 267,794 Hours Worked
- \$3,411,400 Payroll And Related Expenses
- Over 442,117 Goodwill Customers
- Over 5,147,895 Lbs. Of Clothing and Household Items Donated And Processed By Goodwill Workers
- 1,550,754 Lbs. Of Material Recycled At Our Drop-off Facility
- 130,236 Lbs. Of E-Scrap Recycled
- 128,697 Donors Supported Our Work Program.
- \$64,160 Of Merchandise Vouchers Distributed To Over 2000 Individuals In Need.
- Medical Equipment Loaner Program Served 336 Individuals With A Total OF 44,517 Loan Days
- Free Public Computer Labs Used By 527 People
- Work Experience Program Served 16 Special Needs High School Participants
- 138 Community Corrections Offenders
- 125 Veterans Served

2017 Financial Information

Unrestricted Revenues, Gains and Other Support

Store sales	\$ 4,581,246
Public support - direct contributions	84,391
Contributions - donated goods	3,002,894
Change in beneficial interest in assets held at community foundation	6,077
Salvage and recycling	396,989
Contract work	10,164
Investment return	303,502
Interest income	8,874

Total Unrestricted Revenues, Gains and Other Support **8,395,137**

Expenses

Program services	7,262,691
Management and general	529,270
Payments to national organizations	53,962

Total Expenses **7,845,923**

Change in Net Assets **549,214**

Per completed audit by
Kemper CPA Group LLP

Board Chair 1927 - 2017

- Herbert S. Briggs 1927 - 1933
- Joseph Entwistle 1933 - 1934
- Bruce Bindley 1934 - 1937
- Dr. V. Dewey Annakin 1937 - 1942
- Elmer E. Tygret 1942 - 1949
- William L. White 1949 - 1956
- Rev. F. Leroy Brown 1956 - 1960
- Forrest G. Sherer 1960 - 1966
- Dr. John L. Bloxsome 1966 - 1972
- Marsee A. Cox 1972 - 1980
- E. Lee Webb 1980 - 1985
- George E. Miller 1985 - 1989
- Vern W. Fellows 1989 - 1999
- Barry Powell 1999 - 2016
- Troy Helman 2016 - Present

Serving The Wabash Valley For 90 Years

- 1927 Reverend Theodore Grob wanted to expand the use of the Goodwill idea in Terre Haute, but a visit from Goodwill founder Reverend Edgar J. Helms was not encouraging. A Goodwill had never been tried in a city as small as Terre Haute, but after a tour of the depressed areas, Helms agreed to give Rev. Grob \$200 in missionary money if he was "crazy enough to start." The first Goodwill store opened in March 1927 and took in \$1.32 the first day. Mary Carmichael was the first customer. Soon more people discovered they could buy clothing and household articles at the Goodwill for prices they could afford.
- 2017 Goodwill employed hundreds of folks in the Wabash Valley. Four hundred forty-two thousand customers took advantage of the ten retail outlets operated in the valley. Over one hundred twenty-eight thousand donors supported Goodwill's work program. Millions of pounds of clothing and household items were kept out of area landfills. Hundreds of area residents took advantage of other Goodwill programs during the year. What a sensational success Goodwill has been. Ninety years of serving people in communities right here in the Wabash Valley. We are grateful Reverend Grob was "crazy enough to start."



Troy Helman



Bill Tennis

Our board of directors, shoppers, donors, volunteers, and our awesome team members have made the work of Goodwill possible for ninety years. We thank you for supporting our work.

Troy Helman

Chairman

William Tennis

President/CEO

2017 Senior Leadership Team

- Bill Tennis, President/CEO
- Cathy Crispin, Executive Assistant
- Rachel Sutopo, Workforce / HR Director
- Meredith Osburn, Retail Operations Director
- Dan Davis, Operations Director

Accredited Member Goodwill Industries International

Wabash Valley Goodwill Industries, Inc. Serving the Wabash Valley since 1927



Goodwill Retail Sites: Revenues from store sales fund Goodwill work programs.

Location	Customers
Brazil, IN	32,600
Charleston, IL	41,954
eBooks	8,253
Greencastle, IN	44,301
Mattoon, IL	32,409
Paris, IL	25,865
Robinson, IL	11,911
ShopGoodwill	6,207
Sullivan, IN	31,258
Terre Haute, IN (3 locations)	207,359



You are a main ingredient in our community's recipe for success. Help ensure our future by leaving a gift to the Wabash Valley Goodwill Industries Endowment. Your gifts and bequests grant wishes.

Consider a lasting gift to the Goodwill Endowment Fund
c/o Wabash Valley Community Foundation
200 South 8th Street
Terre Haute, IN 47807